## Message Text

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ORIGIN EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 DOTE-00 SS-20 NSC-10 L-03

H-03 /093 R

DRAFTED BY EB/AN:PJGLASOE:VLV APPROVED BY EB/OA:JSMEADOWS CAB - MR. MURPHY EB/AN - MR. COBB EUR/IB - MR. SMITH

----- 094606

R 262331Z OCT 73 FM SECSTATE WASHDC TO AMEMBASSY MADRID

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E.O. 11652: N/A TAGS: ETRN, SP

SUBJECT: CIVAIR - CHARTERS

REF: MADRID 6179

- 1. EMBASSY SHOULD APPROACH VALLAURE ONCE AGAIN AND STATE THAT NOV 14 WOULD BE ACCEPTABLE DATE TO START TALKS. AT SAME TIME, HOWEVER, IT SHOULD BE POINTED OUT THAT MEADOWS, WHO WOULD HEAD US GROUP, MUST BE BACK IN WASHINGTON FOLLOWING WEEK AND THUS IF TALKS COULD START NOV 12, IT WOULD PROVIDE THE OPPORTUNITY FOR A MORE COMPREHENSIVE NEGOTIATION.
- 2. IN ANY EVENT, WE BELIEVE THESE TALKS AT A MINIMUM WILL PROVIDE THE TWO SIDES THE CHANCE TO EXPLORE IN MORE DETAIL THAN IN PAST THE CHARTER ISSUE AND LAY THE GROUNDWORK FOR THE FORMAL RESOLUTION OF THE PROBLEM, WHICH-BECAUSE OF ITS COMPLEXITY--MIGHT HAVE TO BE ACCOMPLISHED IN A SUBSEQUENT ROUND OF TALKS.

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- 3. CONCERNING THE TRANSMITTAL OF A NOTE TO THE GOS (PARA 2 REFTEL), EMBASSY POINT WELL TAKEN AND SUGGESTED LINE ON TIMING OF TALKS IS APPROPRIATE. WHETHER, IN VIEW OF TALKS WITH VALLAURE, ANY NOTE NEED BE SENT AT ALL WE LEAVE TO EMBASSY DISCRETION.
- 4. RE QUESTION UPLIFT RATIO AS APPLIED TO CHARTERS OPERATED

BY SCHEDULED AIRLINES (PARA 3 REFTEL), WE DO NOT HAVE IMMEDIATELY AVAILABLE DATA CONCERNING CHARTERS BY IBERIA. IT DOES NOT, HOWEVER, APPEAR TO HAVE OPERATED ANY SIGNIFICANT NUMBER. (CAB HAS, HOWEVER, RECEIVED INFORMAL INFORMATION THAT IBERIA PLANS A MODEST CHARTER PROGRAM IN 1974 AND A SIGNIFICANT PROGRAM IN 1975.) THIS DOES NOT, ON OTHER HAND, DEROGATE FROM FACT THAT IT HAS BROAD CHARTER AUTHORITY IT COULD USE IF IT WANTED. LASTLY, BEFORE WE HAVE WEIGHED THE RESULTS OF THE FORTHCOMING TALKS, WE DO NOT CONTEMPLATE ESCALATING THE CHARTER ISSUE BY IMPOSING AN UPLIFT RATIO ON IBERIA'S CHARTER OPERATIONS. KISSINGER

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## Message Attributes

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